sterling moody



EDUCATION

University of Colorado - May 2010

Boulder, CO

BS, Creative Advertising - 3.93 GPA **BA, Germanic Studies** - 3.92 GPA

- Dean's List Awarded every semester from 2006 2010
- Phi Beta Kappa Awarded for a commitment to academic excellence in the liberal arts and sciences
- CU 2010 Creative Advertising Show Best Integrated Campaign, Best Guerrilla, Best Overall, Best Portfolio

CURRENT POSITION

University of Utah Executive Education and MBA Programs

Salt Lake City, UT

Assistant Manager of Marketing & Communications - January 2019 - Present

Administrative Program Coordinator, Marketing & Web Content - January 2018 - January 2019

Coordinator of Marketing and Communications - March 2016 - January 2018

- Coordinate marketing efforts across four MBA programs and Executive Education open enrollment and certificate courses
- Train, support, and manage a team of 3 on-campus marketing coordinators
- Independently execute campaigns in both digital and traditional mediums: conception, negotiation and media buy, design, implementation, and installation
- Collaborate with department heads to identify areas for improvement and to collect, refine, and create new content
- Develop and execute online strategy while adjusting for best practices and deploying new tools and technologies to decrease workload and improve user experience
- Executed a complete redesign of the websites for the four MBA Programs and Executive Education, comprising over 300 pages across 6 WordPress instances

PREVIOUS EXPERIENCE

CustomInk

Digital Artist / Coaching Lead - April 2013 - November 2016 **Production Artist -** June 2012 - April 2013 Charlottesville, VA McLean, VA

- Created, edited, proofed, and finalized vector and raster artwork for digital and screen printing
- Interviewed, tested, and trained new artists. Created and managed training materials and lead cross-departmental training sessions
- Flexed between processing orders in productivity focused queues with a personal daily output goal of 300 orders, and detail focused queues of individual orders worth \$10,000 or more
- Collaborated with order expeditors and printers by providing systematic feedback to ensure a consistent and quality product

Winsby Inc. Evanston, IL

Research / Sales Center Manager - November 2010 - September 2011

- Managed a team of 30 callers and directed daily operation for 60+ calling projects
- Hired and trained all new employees and monitored employee and project performance
- Redesigned the new employee training program using caller feedback to optimize program performance
- Collected and analyzed relevant consumer data for over 50 clients

Leo Burnett Chicago, IL

Art Direction Intern - Summer 2010

- Participated in creative concepting, storyboard art production, and digital design to create campaigns for McDonald's, Kellogg's, Hallmark, International Delights, and Allstate
- Developed strategy and creative for a \$30 million social media and word of mouth focused campaign as a new business pitch for Levi's
- Pitched campaigns to creative directors and executives, including the CEO and CCO of Leo Burnett

PROFICIENCIES

Fluent in German

Adobe Creative Suite

Microsoft Office Suite

Content Management Systems (WordPress, Drupal, Wix, Squarespace)

HTML and CSS

Customer Relationship Management Systems (Salesforce)